



l'esprit de service

Founded in 1989 by Jean Claude Lavorel, LVL Médical is today a reference player in Domiciliary Medical Assistance. In order to meet the growing needs of its patients and prescribing Doctors, the Group, which originally specialised in respiratory assistance, has progressively extended its services to perfusion, enteral nutrition and insulin pump therapy in the home. LVL Médical is also present in Germany through its subsidiary Bonitas, a market leader in nursing and intensive care in the home and in dedicated centres.

Every day, almost 50,000 patients receive care from LVL Médical and its 2300 employees.

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Press Release: 20 July 2011

## LVL Médical Groupe reports growth. Consolidated turnover at 30 June 2011: 125.6 M€

Consolidated turnover as of 30 June 2011 was 125.6 M€, against 113.9 M€ for June 2010 i.e. growth of 10.3%.

T/O k€	France	Germany	T/O excluding acquisitions	Perimeter variation	LVL Médical Groupe
Activities	Domiciliary medical care	Intensive and ambulatory care	Constant perimeter	Acquisitions (*)	Total T/O
2011	76796	41354	118150	7476	125626
2010	71065	41657	112722	1207	113929
Variation	8.1%	-0.7%	4.8%	519.4%	10.3%

(\*) Acquisitions concerning the German perimeter

### FRANCE

Turnover in France reported on 30 June 2011 was 76.8 M€, representing growth of 8.1% relative to the first nine months of the previous year. The growth figure for the first six months of the year contains the impact of the reduction in prices which applied from 1 April 2010. Turnover for May and June 2011 was significantly higher than the average for the previous months. Without the price reduction, growth in French turnover would have been above 10%.

Respiratory assistance, a longstanding group activity, was directly impacted by the price reduction of April 2010 and shows a growth rate of 4.9%, with turnover at 46.2 M€ at 30 June 2011. Extracting the effect of this reduction, progress of the respiratory activity would have been 8.3%.

Business in Perfusion, Nutrition and Insulin therapy (PNI) continue to grow at a very significant rate of +12.9%, reaching a turnover of 30.9 M€ at 30 June 2011.

These results reflect the Group's organic growth capacity in a dynamic sector.

### GERMANY

Turnover by domiciliary nursing care and intensive care units confirmed its strong growth, reaching 48.8 M€ at 30 June 2010 against 42.8 M€ for 30 June 2010, representing a growth rate of 13.9%.

Action to improve profitability continues.

### NEXT NEWS

LVL Médical Groupe will publish its turnover for the fourth quarter of the current year on 20 October 2011, after the stock market closes.